## Increase engagement with the right audience by leveraging your relevant content.

Each month, millions of engineers and technical professionals rely on the GlobalSpec family of brands – including Engineering360.com, Electronics360.com, and Datasheets360.com – for content discovery at all stages of the research, design and purchasing process.

Our new **Native Advertising** gives you the ability to connect with specific audiences by topic of interest, while they are searching for information that aligns with your content offerings.

Unlike traditional ad units, the **GlobalSpec Native Advertising** places your ads within page content that corresponds with content that is relevant to your target audience. That means that your target audience will be exposed to your content while they are researching products, reading the latest news and analysis, and exploring solutions.

On average, native ad targeting delivers higher click-through rates as compard to traditional display advertising. Higher relevancy to your audience equals higher levels of engagement for your program.

#### Getting started with the GlobalSpec Native Advertising is simple.

- Define your campaign goals, including start date and number of impressions.
- 2. **Select** the most relevant areas from our suite of 50+ topics.
- 3. **Identify** the assets you would like to promote for each topic area. This can include educational content, videos, white papers, and more.

GlobalSpec builds your native ads, places them on relevant pages across our entire suite of websites, and provides reporting on campaign performance.

#### Take the next step.

To take advantage of the **GlobalSpec Native Advertising**, please contact your account executive.

# Selection Criteria for IoT Edge Servers for Building Automation and Industrial Controls Explore how a new generation of edge server platforms can build a bridge between existing management systems and new IoT and smart building technologies. Download Now

### Aligning your message with our content.

With the GlobalSpec Native Advertising, your contextual advertisement will appear on will appear on news and analysis, products, standards and community pages on all three of our platforms.

- Engineering360.com
- Electronics360.com
- Datasheets360.com

This ensures that your asset will be promoted on targeted pages specific to product areas and types.





## Native Advertising: Available Topics

#### 50 topics available:

#### **Consumer/Appliance**

- Appliance and White Goods
- Consumer

#### **Communications**

- Networking and Computing
- Telecommunications
- Internet of Things (IoT)

#### **Education/Legal**

- Education
- Financial/Legal

#### **Energy**

- Alternative and Renewable Energy
- Oil and Gas
- Power Transmission and Distribution
- Power Generation

#### **Fabrication**

- Metals and Metal Fabrication
- Plastics and Plastic Fabrication
- Ceramics and Glass/Ceramic and Glass Fabrication

#### Fluid Power/Control

- Fluid Power
- Flow Control and Fluids Transfer

#### Food/Agriculture

- Agriculture, Forestry, Horticulture
- Food and Beverage

## Government/Public Safety

- Government/Municipality
- Fire, Police/Public Safety
- Defense and Security

#### Manufacturing/ Automation

- Automation and Robotics
- Manufacturing
- Motion and Control
- Material Handling
- Maintenance and Repair (MRO)
- Packaging

#### **Materials**

- Mining, Minerals and Ore
- Powder and Bulk Solids
- Chemicals and Chemical Processing

#### Paper/Fabric

- Pulp and Paper
- Fabrics and Textiles

#### Science/Biotech/Health

- Biotechnology
- Laboratory/Scientific Research
- Pharmaceutical
- Atmospheric and Environmental Science
- Medical/Healthcare

#### **Transportation**

- Aerospace
- Automotive
- Marine/Maritime
- Rail (Trains, Etc.)

#### **Water and Waste**

- Recycling and Waste Management
- Water and Wastewater

#### **Other**

- Building and Construction
- Electronics and Semiconductor
- HVACR
- Logistics and Supply Chain Management
- Occupational Health and Safety
- Optics and Photonics
- Testing, Measuring and Inspection

